

Technology Rental Plan

This must be the ultimate in hassle-free computer financing options.

Under our Technology Rental Plan[†] you'll be able to maintain your competitive edge by having the most up to date technology. During the life of the agreement, exchanges and upgrades can take place, whilst keeping your costs under control.

Of course, that's not the only benefit.

We think there are five that'll grab you:

- There's a fixed cost for the hardware, software, even training and installation, so you know exactly what you're paying and can budget more effectively.
- You don't have to pay a deposit, and only make the first payment when your equipment is delivered and because there's no large, single payment, you can keep capital back to use in other areas of your business.
- Under a Technology Rental Plan I.T. equipment may not be classified as an asset, consequently the asset value of your balance sheet is reduced and a higher return on capital employed is recorded.
- We retain ownership of the equipment, so we take the risk on its disposal and you don't have to worry about it becoming obsolete - upgrades are easy.
- All of this may be 100% allowable against taxable profit - lower tax liability means increased cash flow.

Sounds good, doesn't it? Simple, too.

Well, if you're a limited company, a PLC or a professional partnership, you can choose Dell Financial Services* Technology Rental Plan as your preferred financing option.

Then you can spread your payments across 18, 24, 30 or 36 months, whichever suits best, and choose whether those payments go out monthly or quarterly.

At the end of the leasing period - remember you've just paid to use the equipment - you can return it or extend the agreement.

That's the moment at which you'll really appreciate not having to dispose of it. That's the moment at which you'll really appreciate our Technology Rental Plan.

To know more; get a written quotation or for Dell Financial Services' terms and conditions, contact us on:

Tel: 0870 907 4619

Lines open: 9am - 5.30pm, Monday to Friday

Fax: 01344 317 099

Email: dfs_hsb@dell.com

† Items referred to as a Technology Rental Plan relates to our product definition. This should not be used as the sole basis for any legal/accountancy treatment. Technology Rental Plans available on Dell supplied equipment only, unless otherwise agreed.

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Financial Services