



Dell's Climate Change Strategy—Executive Summary

Greenhouse gas (GHG) emissions are a cause of concern around the globe given their impact on our climate. As a technology company, the GHG emissions generated by Dell are primarily from energy consumption and are relatively small when compared to heavy manufacturing industries. Dell is committed to voluntarily reducing GHG emissions and contributing to the protection of our air and environment. Furthermore, we recognize and embrace the role that our product designs play in climate stewardship.

Dell's GHG emissions come from three primary areas:

- Product energy consumption
- Energy consumption in our manufacturing and support facilities
- Transportation of the following: materials to Dell; products between Dell facilities; products to customers; and employees to and from work.

We are focused on achieving reductions in each of these areas through programs that reduce power consumption of our products, conserve energy and use "green" energy in our own operations, and optimize transportation.

In addition, we recognize that both our suppliers and customers have an impact on GHG emissions. We are committed to working with our suppliers to understand the impact that their products or operations may have on the climate and to share best practices for the reduction of GHG across our global supply chain. For customers, we are focused on product features that reduce the energy required to operate our products, as well as educating our customers on the importance of using these features. The result is a lower cost of ownership while supporting good environmental practices.