

# Dell and SunGard:

## Disaster Recovery Made Simple

Natural disasters and equipment failure can place mission-critical data and systems at risk. To provide users of Dell™ PowerEdge™ servers with a simple process for disaster recovery, Dell and SunGard have created the Dell/SunGard Disaster Recovery Service. This article describes how this service can help with processing recovery.

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An effective disaster recovery plan has two important components: data protection and processing recovery. Simply put, administrators must perform regular backups of critical data, store those backups at an alternate site to help ensure that the data survives a disaster, and then be able to quickly restore the data after a disaster.


Many enterprises focus on data protection. They create regular backup tapes and store those tapes off-site. Few small- or medium-size enterprises attend to the equally important element of processing recovery, which involves pre-arranging IT resources to restore processing and user access to data quickly after a disruptive event.

Disasters can compromise not only IT equipment but also the data processing facility. Besides replacing servers, small- and medium-size enterprises may find themselves needing an alternate facility where they can recover the data center.

Pre-arranging servers and facilities can be prohibitively expensive when performed internally or through a hot-site vendor. Recognizing this, Dell teamed up with SunGard Availability Services—one of the world's largest providers of Information Availability services—to provide the Dell/SunGard Disaster Recovery Service, an effective and economical option for small- and medium-size enterprises.

With the Dell/SunGard Disaster Recovery Service, enterprises can simply add coverage for their Dell

PowerEdge servers. SunGard supports this coverage by quickly providing temporary recovery servers that are configured as similarly as possible to the failed servers. In addition, SunGard maintains recovery facilities in most major metropolitan areas throughout the United States to serve as temporary office locations for displaced workers—complete with desktop PCs, voice phones, and Internet access. The replacement server and facility access are both bundled into the add-on service.

The Dell/SunGard Disaster Recovery Service can provide rapid, cost-effective processing recovery, complete with alternate office space. In addition, enterprises can easily subscribe to this service on a server-by-server basis. 

**Ed Lawrence** is a senior director of market development for SunGard Availability Services. He has worked at SunGard for 19 years in various positions, all focused on providing effective and economical disaster recovery and business continuity solutions. Ed has a bachelor's degree and a master's degree from The Pennsylvania State University and is a Certified Business Continuity Professional.

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