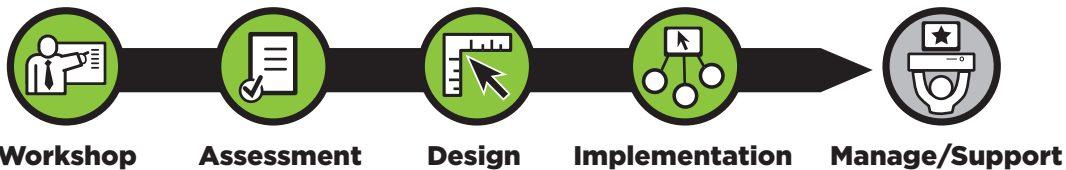


DELL™ PROCONSULT DEDUPLICATION SERVICES



Expert guidance and a proven process for reducing storage requirements and improving backup processes by removing duplicate data.



IS YOUR DATA STORE GROWING FASTER THAN NECESSARY?

The amount of data being stored, managed and protected in data centers is rapidly growing and, in many cases, pushing storage capacity to the limit. Data deduplication can reduce storage capacity requirements by eliminating redundant information, improve backup processes and enable centralized data protection and archiving. Smaller data stores can result in shorter backup times and reduced network bandwidth requirements improving backup performance and making disaster recovery tasks more manageable.

Deduplication is best considered as one aspect of an overall optimization strategy. The optimal solution and subsequent benefits can vary widely across environments. A thorough analysis of your infrastructure will help identify the best solution for your organization. A “one-size-fits-all” solution that is not optimized for your environment can be disruptive, costly and time consuming.

DELL PROVIDES AN IMMEDIATE PATH TOWARD DEDUPLICATION

Dell offers a suite of end-to-end consulting services to help you understand deduplication technology, quantify the benefits and design a deduplication solution to effectively meet your needs. Dell takes an enterprise-wide view of your storage infrastructure in areas of backup, recovery and archive to determine how deduplication can add value. These services are designed to help you find a “better path” to deduplication, to save time and money and reclaim your IT resources:

- Help speed the deduplication design and implementation time using automated discovery tools/analysis, peer analysis, and benchmarking
- Help obtain specific, predictable and measurable deduplication outcomes by implementing actionable plans on well defined timelines
- Help gain clear project visibility using a dedicated project portal and dashboard

Unlike traditional IT projects accompanied by lengthy and expensive consulting engagements, Dell ProConsult services leverage Dell's targeted consulting methodology based on experience gained through thousands of customer engagements to keep projects on time and on task. Dell can collaboratively help you plan, assess and implement deduplication projects and provide the training and knowledge handoff to help ensure your storage system effectiveness.

DELL PROCONSULT DEDUPLICATION SERVICES

Dell's Storage Consulting services begin with half-day workshops to help identify and prioritize key storage changes including deduplication. The ProConsult Solution Lifecycle is a four step process developed from the combined knowledge from thousands of customer engagements to help simplify IT in collaboration with your existing IT assets.

WORKSHOP:

The Storage Simplification Workshop is a half-day workshop to discuss key challenges and provide potential solutions to simplify and optimize your storage environment. This workshop will address deduplication technology and benefits to provide a clearer understanding of potential savings within your specific environment.

ASSESSMENT:

The Backup, Recovery & Archive Assessment evaluates your data protection processes to provide insights into data availability risks, recommending an action plan to improve and optimize your data protection infrastructure. This engagement includes interviews and a detailed tool-based analysis of your existing backup infrastructure, including the amount of backup data, retention periods, backup frequency, failure rates, change frequency and network impact. Deduplication may be recommended as a solution with an associated impact analysis showing the potential benefits of data reduction to storage capacity and network traffic.

DESIGN:

The Backup & Restore Stabilization & Optimization service helps you evaluate and create a backup plan tailored to your business using Dell field experience and best practices. Dell consultants will provide specific product recommendations and a service catalog tying solutions to business requirements. Deduplication is included within the recommended backup solution when appropriate for your environment.

Deduplication Design helps determine the best deduplication solution for your environment. Deliverables include a documented product recommendation from Dell's portfolio of Dell and S&P products and a detailed implementation plan.

IMPLEMENT:

Dell works with a range of partners to offer a broad portfolio of backup and deduplication solutions to ensure we can provide a solution tailored to the needs of your unique environment.

DELL PROCONSULT SERVICES ENABLE IT SIMPLIFICATION

We work with you to automate, standardize and reduce complexity to help improve the efficiency of your IT operations. Dell Consulting Services begin with half-day workshops to identify and prioritize your challenges, introducing well-defined engagements designed to deliver predictable outcomes on defined timelines. Contact your Dell representative to explore how Dell services can help lower your TCO and improve your IT efficiency.

SIMPLIFY YOUR IT MANAGEMENT AT DELL.COM

