



Dell Services

IT Consulting for Data Archiving

Proven expertise to successfully leverage the benefits of data archiving in your data center

Managing Data Growth

The amount of data is growing at an alarming rate; however, a large percentage of this data is inactive or “stale” which increases cost, complexity and security while crippling performance. And, with the onset of corporate globalization, mergers & acquisitions, and increased regulatory requirements, there is a real need to better capture, manage, retain and deliver data.

A well designed and implemented data archiving solution is integral to streamlined operations that minimize risk and provide a flexible infrastructure for today and future growth.

Driving Enterprise Efficiency

From start to finish, Dell Services can help you realize the full potential of a data archiving solution, helping you match the right technology with your specific business requirements. Features of this service include:

- **Skilled Solution Architects.** Seasoned consultants identify high-impact, fixed scope projects that deliver measurable ROI.
- **Automated Tools, Analysis and Industry Best Practices.** Speed time-to-value in providing expert analysis and actionable recommendations.
- **Modular, Flexible approach.** Validated, repeatable process provides clear phases and decisions points.
- **End-to End Solutions.** Including hardware, software and services

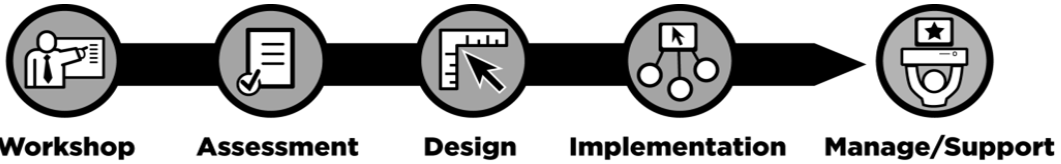
Realizing the Benefits

Quickly realize the benefits of a well planned Data Archive implementation which removes stale, unmanaged data from primary storage:

- **Achieve Greater Efficiencies while Cutting Costs.** Moving infrequently access data to cost effective storage and defining the data life cycle by business need helps increase efficiency and lower costs.
- **Better Meet Regulatory Compliance.** Mitigate risk by better managing data according to retention schedules and access policies .
- **Lay the Ground work for Cloud-based initiatives.** Increase the ability to incrementally scale-out storage at a relatively lower cost, while providing security, accessibility and reliability.
- **Increase in Employee Productivity.** Give employees ready access to relevant information, increases application and supporting infrastructure performance.

Data Archiving is only one of many Dell consulting offers that can help optimize data management in your organization. Other offers include tiered storage, and backup/restore with de-duplication .

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Consulting for Data Archiving for Intelligent Data Management



Key Service Steps	<p>Storage Simplification Workshop Understand the potential</p>	<ul style="list-style-type: none"> • 1/2 day free consultative white boarding session delivered by expert storage consultant • Understand your specific challenges • Discuss your organization’s current state and key IT challenges • Introduce archiving technology • Best practice summary and next steps outline
	<p>Assessment Make informed decisions</p>	<ul style="list-style-type: none"> • Comprehensive 35 day engagement providing an extensive review of your storage infrastructure data • Insightful data collection and analysis in context of your business and operational environment • Actionable recommendations, with cost models, once assessment has been completed
	<p>Design Lay the path for success</p>	<ul style="list-style-type: none"> • Dell Storage Consultant consultants provide industry best practice design • Compliance and business requirements mapped to the most appropriate architecture and technical solution • Key deliverables include data archiving service catalog, archiving solution design and implementation plan
	<p>Implementation Capture the Value</p>	<ul style="list-style-type: none"> • On site implementation of data archiving hardware and software based on design and industry best practices • Defined engagement duration based on the specific needs of your environment

Contact your Dell representative to explore how Dell Services can help lower your TCO and improve your data management efficiency.

Simplify your IT Management at Dell.com

