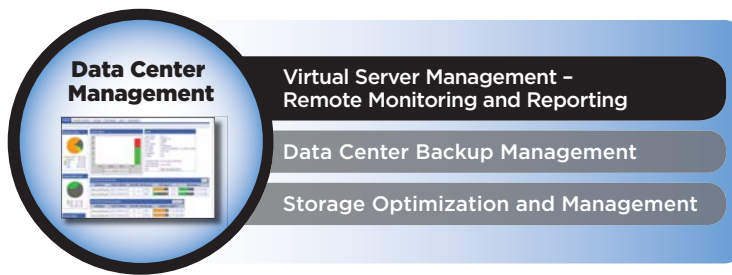


DELLTM PROMANAGE

VIRTUAL SERVER MANAGEMENT – REMOTE MONITORING AND REPORTING



Virtual Server Management - Remote Monitoring and Reporting can help you to get the most out of your virtual server environment by combining 24/7 monitoring, alerts and reporting with expert analysis and advice



GET THE MOST FROM YOUR VIRTUAL SERVER ENVIRONMENT

Many organizations implementing virtualization lack the required expertise to be truly comfortable with their results. In a recent study, 45% of companies that deployed server virtualization said that they are unsure whether their deployments have been successful, and 41% said they have either failed to achieve expected cost savings or are unsure of the outcome.* Concerns about performance, increased reliance on a single piece of hardware, and limited visibility into the environment all can contribute to questions about a virtual server environment's efficiency and reliability.

Dell's Virtual Server Management - Remote Monitoring and Reporting service can help support virtual server environments and resolve these questions with a cloud-based service that provides 24/7 virtual environment monitoring, alerting and reporting, along with expert analysis and advice that includes weekly stats and monthly in-depth operations reviews.

LET DELL HELP

Access to external experts is a necessity to optimize virtual server environments for many organizations. Dell is available to help monitor and optimize your environment to help you get the most out of your current implementation and provide the data and expertise needed to scale the environment in time to meet your business needs. Dell provides:

- **24x7 monitoring and alerting to ensure your virtual server environment is running as intended**
- **Weekly and monthly reports help you optimize performance and capacity planning**
- **Analysis and advice from virtualization experts when needed**

The Dell Virtual Server Management - Remote Monitoring and Reporting service can provide an effective mean to improve the efficiency and performance of your virtual server environment with an easy to deploy, cloud-optimized managed service requiring virtually no infrastructure or internal management costs.

DELL VIRTUAL SERVER MANAGEMENT - REMOTE MONITORING AND REPORTING

Manage your virtual server environment more effectively with 24/7 monitoring and incident alerts, detailed reporting and expert analysis and advice.

- **UNDERSTAND SYSTEM PERFORMANCE**

Gain insight into virtual machine and host performance to optimize your infrastructure through detailed, comprehensive reports.

- **IMPROVE CAPACITY PLANNING**

Weekly reports and monthly in-depth reviews can help you evaluate usage to help predict bottlenecks and help improve performance, so that you scale only when needed.

- **AROUND THE CLOCK MONITORING AND ALERTS**

24 x 7 x 365 monitoring and alerting of key metrics, including processor, memory, network and disk storage capacity, and up/down availability of clusters, hosts and virtual machines – providing security and peace of mind that your virtual server environment is performing as intended.

- **EXPERT ANALYSIS & ADVICE**

Dell virtualization experts provide analysis and insights into improving your configuration, performance, capacity/forecasting and alert triggering events. Dell experts can also be available to help implement recommended changes or fix identified problems for an additional fee.

HOW DELL VIRTUAL SERVER MANAGEMENT - REMOTE MONITORING AND REPORTING WORKS

Dell Virtual Server Management - Remote Monitoring and Reporting is designed to provide a window into your virtual server environment, helping you, with expert analysis and advice from Dell consultants, improve the performance of your virtual server environment without simply resorting to just buying more servers.

A reporting tool is installed in your virtual server environment which sends encrypted information to top-tier Dell datacenters for processing. Data is then passed to a Web-based reporting console which is also distilled into daily logs and weekly reports. In addition, Dell staff provide around the clock monitoring and will send out any necessary alerts via email or call trees depending on the severity of the situation and your preset preferences. Finally, a Dell virtualization expert assigned to your account prepares custom reports on your virtual server environment based on recent activities and provides advice on possible improvements or identified issues.

LOWER TOTAL COST OF OWNERSHIP

Dell Virtual Server Management - Remote Monitoring and Reporting is a SaaS-based service that can be easily deployed and requires virtually no infrastructure or internal management costs. Optimize your virtual server environment with a low, predictable cost service, manned by virtualization experts from Dell.

AVAILABILITY OF VIRTUAL SERVER MANAGEMENT SERVICE

Dell Virtual Server Management - Remote Monitoring and Reporting is currently available for virtual servers running on the VMware VI3 (vCenter) platform only.

ABOUT DELL PROMANAGE SERVICES

Dell ProManage Services simplify the management of your IT environment so you can get up and running quickly, with lower deployment costs, fewer hassles, and less time spent on non-strategic tasks. be easily deployed and requires virtually no infrastructure or internal management costs. Optimize your virtual server environment with a low, predictable cost service, manned by virtualization experts from Dell.

SIMPLIFY YOUR IT MANAGEMENT AT DELL.COM/modularservices

* "Global Server Virtualization Survey – Summary Report," The Strategic Counsel, Prepared for CA, June 2007.

Availability varies by country. To learn more, customers and Dell Channel Partners should contact your sales representative for more information.

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