

Service Description: Dell ProManage Dell Asset Recovery Services IT Asset Lease Return Transportation Only

Service Overview

Dell is pleased to provide Asset Recovery Services. This Service offers an environmentally friendly, safe, and secure way to dispose of computer Equipment. There are two key features to the Service: (1) **Scheduling**, (2) **Pick Up& Return to Leasing Agency**.

Definitions and Terms: As used in this Service Description, the following definitions will apply:

- a. "Dell's Logistics Provider" will mean logistics provider acting on instructions from Dell.
- b. "Leasing Agency" will mean a third party entity that has been designated by Customer to receive Customer's lease return Equipment.
- c. "Piece" will mean a personal computer, laptop, monitor, printer, server or other large IT hardware (collectively "Equipment").
- d. "Pick Up" will mean calling for and collecting Equipment from Customer's site.
- e. "Serial number" will mean the unique identifier assigned to a Piece by the manufacturer.
- f. "Service" or "Services" will mean Asset Recovery Services as described in this Service Description.

Terms & Conditions Overview

This agreement ("Service Description") is made between the customer ("Customer") and the Dell entity identified on Customer's invoice and/or order quote ("Dell"). By purchasing these Services (as defined herein) from Dell, Customer agrees to be bound by all terms and conditions set forth in this Service Description. Please read this Service Description carefully and note that Dell may change the terms of this Service Description at any time by posting an update on www.dell.com/servicecontracts*.

This Service is provided in connection with Customer's separate signed master services agreement with Dell that expressly references and authorizes Customer to order ARS Services pursuant thereto; or, in the absence of such agreement, Dell's standard Customer Master Services Agreement ("CMSA"), which can be obtained at www.dell.com/servicecontracts* and is incorporated by reference in its entirety herein. Notwithstanding these master service agreements, in the event of an irreconcilable conflict between the provisions set forth in this Service Description and the CMSA (or any separately signed agreement), Customer hereby agrees the provisions set forth in this Service Description, being agreed upon subsequent to those of the applicable master agreement, shall govern.

* The URL <http://www.Dell.com/ServiceContracts> links Customer to Dell's global service contract webpage from where Customer will select their geographic region, preferred language (if applicable) and the appropriate business segment from which they purchased the Service (e.g. Large Enterprise, Small & Medium Business and/or Public Sector.). Customer will then be able to select the appropriate service contract for review. You may also contact your Dell sales representative for assistance with obtaining any service contracts.

Dell's Responsibilities

1. **Scheduling**

- a) **Pick Up.** Dell will assign Dell's Logistics Provider for Pick Up and shipping of Equipment. Dell's Logistics Provider will contact Customer to confirm Piece count and schedule each Site for Pick Up at a mutually agreeable date during business hours Monday – Friday 8:00am to 5pm (local time). Pick Up will generally be scheduled no earlier than three (3) business days after the date of contact.
- b) **Changes/Cancellations.** Two (2) business days notice prior to the scheduled date for Services is required for changes or cancellations to avoid additional fees.

2. **Pick Up & Return to Leasing Agency.** Dell's Logistics Provider shall
 - a. arrive at the Site, contact Customer's Site representative and proceed to the Pick Up Site;
 - b. record a unique Logistics ID for each Piece and record the number of Pieces being removed from the Site on the Pick Up Report;
 - c. record the manufacturer serial number for each desktop, notebook or server
 - d. assign a cosmetic grade to each desktop, notebook or server
 - e. bulk package the Equipment using pallets, slip sheets and shrink wrap (Note: the Equipment will not be individually boxed – see Customer Responsibilities);
 - f. provide Customer with a Bill of Lading or Way Bill for signature before leaving the Site; and
 - g. transport the Equipment to Leasing Agency.

Customer Responsibilities

1. **General.** CUSTOMER SHALL BACKUP ANY DATA OR SOFTWARE CUSTOMER DESIRES TO RETAIN PRIOR TO EQUIPMENT BEING MADE AVAILABLE TO DELL. Service provided under this Service Description does not include the restoration of any data or software from Equipment.
2. **Data Removal.** CUSTOMER SHALL REMOVE ANY AND ALL CONFIDENTIAL, PROPRIETARY, SENSITIVE OR OTHER NON-PUBLIC DATA AND ANY THIRD PARTY SOFTWARE FROM ALL EQUIPMENT PRIOR TO PICK UP BY DELL'S LOGISTICS PROVIDER.
3. **Pick Up.** Prior to Pick Up, Customer shall:
 - a. declare, at time of Pick Up scheduling, any Site access issues or time restrictions;
 - b. remove from Equipment and retain all loose data storage media (e.g. CD, DVD, ZIP);
 - c. consolidate the Equipment at each Site in a ground level location which is reasonably accessible by the Dell Logistics Provider ("Pick Up Site");
 - d. provide a Site representative to direct Dell's Logistics Provider to the Equipment;
 - e. unpack/unbox all Equipment and clearly segregate such Equipment from equipment not for Pick Up (please note: if Equipment is packed or boxed by Customer prior to Pick Up, Dell may require the Pick Up to be rescheduled at Customer's expense); and
 - f. verify Equipment contains only computer hardware and no other products, materials, packaging or boxes.
4. **Customer Warranty.** Customer represents and warrants Customer has removed all confidential, proprietary, sensitive or other non-public data from Equipment.

If Customer breaches any of its obligations or warranties outlined in this Service Description, Dell shall not be obligated to provide the Services or liable for any damages resulting from Customer's breach. Alternatively, Customer may incur additional fees and expenses for any resulting additional time or materials, loss or damage incurred by Dell or its providers.

Pricing & Payment Terms

Customer will be charged on a per Piece basis subject to the minimum collection quantity indicated in the Dell Region matrix below. For quantities below the regional minimum, a charge equivalent to the cost of the stated minimum will be charged per collection.

Dell Region*	United States	Canada,	APJ
Minimum Pieces per Collection	10 Pieces	20 Pieces	30 Pieces

**Geographic Limitations may apply*

The per Piece price will be set forth in a Quote generated by Dell and includes the associated cables, peripherals, docking stations, port replicators, external drives, keyboards and mice.

Miscellaneous items will be aggregated, weighed and billed at the rate of one Piece for every 40 lbs or 18 Kg. of weight.

Pick Up and/or recycling of Customer's packaging/boxes are not included in the cost of this Service and will incur additional charges.

Customer hereby agrees to pay the price for each Piece per the applicable Dell order confirmation, as well as any additional fees/charges and costs set forth in this Service Description. Customer acknowledges and agrees that Dell shall be entitled to set off amounts due to Dell under this Service Description against the amounts otherwise payable by Dell to Customer hereunder.

Additional Fees.

- Services rendered by Dell for Pieces in excess of the amount ordered will be billed at the per Piece price for the associated Service.
- Standard transportation fees are included in the Service.
 - Piece(s) weighing more than 40 lbs or 18 Kg may incur additional transportation charges.
 - Pick Ups in offshore territories, islands and other remote locations will incur additional charges.
- If Customer, the Site and/or the Equipment do not conform to the requirements set forth in this Service Description, the applicable Services may need to be rescheduled and/or additional fees and charges will apply.
- Access, time or vehicle restrictions may incur additional charges.
- Failed Pick Up attempts by Dell's Logistics Provider where the Customer or Equipment (e.g. Equipment is packed by Customer prior to Pick Up) is not ready at the agreed upon date of the Pick Up may result in additional fees.
- Customer will be responsible for any costs incurred if incorrect Equipment is identified for Pick Up.

Important Additional Information

Not Transferable. The Service is not transferable by Customer.

Dell Partners. Dell reserves the right to deliver these Services, in whole or in part, using third party Service providers.

Service Change or Cancellation. Two (2) business days notice by Customer prior to the scheduled date for Services is required for changes or cancellations to avoid additional fees. To cancel the Service, send the request to the Dell Account Team. If a Pick Up has been scheduled by the Customer directly with Dell's Logistics Provider, Customer must also cancel the Pick Up directly with such Dell Logistics Provider.

No Returns. Equipment cannot be returned once Pick Up occurs.

No Contaminated Products. The Service will not be provided for Equipment that is or has become contaminated or suspected of being contaminated with chemicals, biological agents or other substances that are not integral to the original new Equipment or otherwise associated with normal office environments. Customer is liable for all costs and expenses associated with not informing Dell of any such contamination.

Title and Risk of Loss: Dell or Dell's Logistics Provider will bear the risk of loss or damage to the Equipment from departure from the Pick Up Site until delivery to the Leasing Agency location provided by Customer.

Software/Data Backup. DELL HEREBY DISCLAIMS ANY AND ALL LIABILITY FOR ANY RESTORATION OF DATA OR SOFTWARE ON EQUIPMENT.

Commercially Reasonable Limits to Scope of Service. Dell may refuse to provide Services if, in its opinion, the condition, size or location of the Equipment creates an unreasonable risk to Dell or Dell's Service providers or is beyond the scope of Services. Dell is not liable for any failure or delay in performance due to any cause beyond its control.

Terms and Conditions. As it relates specifically to the Services provided under this Service Description only, and despite any conflicting terms in the CMSA, your master services agreement, or any other agreement as it may pertain to these Services, the following terms and conditions apply:

A. **Warranty.** DELL WARRANTS THAT IT WILL PERFORM THE SERVICE WITH COMMERCIALY REASONABLE CARE. DELL MAKES NO OTHER WARRANTY AND DISCLAIMS ALL OTHER WARRANTIES AND CONDITIONS, WHETHER EXPRESS OR IMPLIED, INCLUDING, BUT NOT LIMITED TO, ANY IMPLIED WARRANTIES OR CONDITIONS OF MERCHANTABILITY AND FITNESS FOR A PARTICULAR PURPOSE.

B. **Limitation of Liability.** DELL'S AND ITS SERVICE PROVIDERS' LIABILITY FOR SERVICES PROVIDED IN ACCORDANCE WITH THIS SERVICE DESCRIPTION, EVEN IF ADVISED OF THE POSSIBILITY OF SUCH LIABILITY, WILL BE AT ALL TIMES SUBJECT TO THE FOLLOWING LIMITATIONS AND EXCLUSIONS:

1. IN NO EVENT SHALL DELL BE LIABLE (WHETHER IN CONTRACT, TORT OR OTHERWISE) FOR ANY OF THE FOLLOWING: (I) LOST PROFITS, LOSS OF BUSINESS OR COMPLIANCE WITH THIRD PARTY REQUIREMENTS THAT MAY APPLY TO DATA ON EQUIPMENT, (II) CONSEQUENTIAL, SPECIAL, INDIRECT, INCIDENTAL OR PUNITIVE (IF APPLICABLE) DAMAGES, OR (III) ANY THIRD PARTY CLAIM.

2. IN NO EVENT SHALL DELL BE LIABLE (WHETHER IN CONTRACT, TORT OR OTHERWISE) FOR ANY DAMAGES ARISING FROM OR RELATING TO THE CORRUPTION, LOSS, DISCLOSURE OR USE OF DATA, CONFIDENTIAL INFORMATION OR THIRD PARTY SOFTWARE WHICH CUSTOMER FAILS TO REMOVE FROM ANY EQUIPMENT PRIOR TO MAKING SUCH EQUIPMENT AVAILABLE TO DELL FOR PICK UP HEREUNDER.

3. DELL'S MAXIMUM AND SOLE LIABILITY (WHETHER IN CONTRACT, TORT OR OTHERWISE) ARISING OUT OF OR IN CONNECTION WITH ANY CLAIM FOR LOSS OF ANY PHYSICAL ITEM OF EQUIPMENT SHALL IN NO EVENT EXCEED THE LOSS OR DAMAGE CHARGE ASSESSED BY THE LESSOR OF THE EQUIPMENT BUT IN NO EVENT GREATER THAN THE RESIDUAL VALUE ESTABLISHED BY THE LESSOR.

4. DELL'S AGGREGATE LIABILITY (WHETHER IN CONTRACT, TORT OR OTHERWISE) FOR ANY AND ALL CLAIMS OF LIABILITY ARISING OUT OF, OR IN CONNECTION WITH THIS SERVICE DESCRIPTION WITHIN ANY CALENDAR YEAR SHALL NOT EXCEED THE TOTAL AMOUNT OF FEES PAID OR PAYABLE BY CUSTOMER UNDER THIS SERVICE DESCRIPTION IN SUCH CALENDAR YEAR.

DELL DOES NOT LIMIT ITS LIABILITY FOR FRAUD, PERSONAL INJURY OR DEATH ARISING FROM ITS NEGLIGENCE OR ANY OTHER LOSS THAT CANNOT BE LIMITED UNDER APPLICABLE LAW. IN THE EVENT APPLICABLE LAW PROHIBITS IN ANY PART ANY LIMITATION OF LIABILITY IN THIS SERVICE DESCRIPTION, THE PARTIES AGREE THAT SUCH LIMITATION SHALL BE MODIFIED, WITHOUT FURTHER ACTION OF EITHER PARTY, SO AS TO BROADLY APPLY TO THE MAXIMUM EFFECT ALLOWED BY APPLICABLE LAW.

