

Fast Track to Microsoft® Windows

Business Challenge

Reduce costs. Improve performance. Increase scalability and availability. Enable flexibility. Leverage new technologies. These are the mantras of today's businesses.

That's why it makes sense to migrate from a proprietary environment like UNIX to standards-based technologies that are not only less expensive to procure and maintain, but provide the features and flexibility to easily implement emerging technologies.

Dell Professional Services Fast Track to Microsoft Windows solution helps you evaluate and quantify the potential performance and saving gains by migrating from UNIX to a Windows-based environment or upgrading your existing Windows server. Industry and empirical data is also used to show the cost and performance advantages of running Windows Server 2003 on Dell standards-based hardware. Finally, a high-level migration plan is developed, which presents opportunities and risks associated with a migration along with strategies for ensuring a smooth transition from a Unix to a Windows-based infrastructure.

Dell's experience implementing Windows solutions internally and onto thousands of customers' services provides us with a unique perspective. which enables us to efficiently and with minimal disruption to users' productivity conduct operating system migrations. This experience extends to both large and small and organizations.

Key Benefits

Fast Track to Windows

Dell Professional Services Fast Track to Windows is designed to assess your business, functional, operational and technical requirements in preparation to migrate from UNIX to Windows or upgrade your existing Windows infrastructure. Following the assessment, a proof-of-concept is developed that can help you determine the viability of conducting a migration.

Benefits

- **Reduces deployment time:** Helps speed up deployment and reduce disruptions by identifying potential risks then devising a strategy to overcome them.
- **Reduces costs:** Standards-based environments are typically less expensive to maintain and upgrade because specialized IT staff isn't necessary and standards-based applications have lower licensing fees
- **Provides a comprehensive inventory:** Provides a complete account of your current application, databases and related infrastructure so it's easier to determine which hardware and/or software can be retained or needs to be replaced
- **Reduces risks:** Highly skilled Microsoft Certified professionals mitigate risks by utilizing best practices and outlining the challenges that could occur along with the strategies for avoiding them
- **Lowers cost of migration:** Leveraging Dell's renowned business model, engagements are accurately scoped and staffed, which helps drive down costs and decrease time to delivery

Structured, interactive discovery workshops and interviews are used to ascertain the potential risks along with the benefits associated with a migration. Based on this information, Dell Professional Services will develop a comprehensive strategy for moving forward along with the objectives and specifications of the proof-of-concept.

Four Fast Track to Windows assessment services are available:

- C/C++ Custom Applications Assessment
- Sybase to SQL Server Database Solutions Assessment
- Web Application Migration Assessment
- UNIX Infrastructure Migration Assessment

Deliverables

Each Fast Track to Windows migration service is up to a three-week program that helps customers determine the feasibility and potential benefits associated with a migration from Unix to Microsoft Windows. Dell Professional Services will estimate the savings in total cost of ownership specific to a particular technology and will help you develop a proof-of-concept system to demonstrate the viability of running Microsoft Windows in your production environment.

- Baseline analysis of migration candidate, key migration opportunities, risks, issues, and benefits associated with a migration to a Windows/Intel environment
- Feasibility analysis of migrating from a UNIX to Windows/Intel environment
- High-level infrastructure and application/database migration plan
- Next step recommendations for a successful production migration
- ROI Assessment based on industry standard numbers

Fast Track to Windows. Easy as 

Visit www.dell.com/services for more information.

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