

FLEXIBLE COMPUTING DEPLOYMENT



OVERVIEW

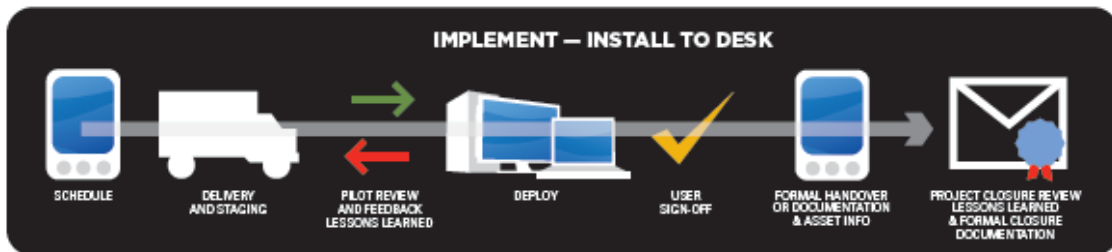
If you are looking to eliminate complexity and accelerate the deployment of your Flexible Computing solution, Dell™ can provide the flexibility to match your overall needs with scalable processes and technology to deliver a fully integrated solution. With a full-featured portfolio of deployment processes, tools and proven methodologies, deployment from Dell provides implementation in your environment and peace-of-mind as the single point-of-contact for your Flexible Computing project. And our program management expertise enables your IT professionals to stay focused on strategic initiatives.

WHAT CAN WE PROVIDE?

- **Virtual Remote Desktop [VRD]**
 - Installation and Implementation of Dell Flexible Computing VRD Client Systems.
 - Installation and Implementation of Dell Flexible Computing VRD Server Systems.
- **Dell Remote Workstation [DRW]**
 - Installation and Configuration of DRW Remote Access Portals.
 - Installation and Configuration of DRW Rack Mount Workstations.
- **On-Demand Desktop Streaming [ODDS]**
 - Installation and Implementation of Dell Flexible Computing ODDS Clients.
 - Installation and Implementation of Dell Flex Computing ODDS Server Systems.

CUSTOM-FIT, READY TO WORK FLEXIBLE COMPUTING SOLUTIONS

Engineered specifically for easier setup and deployment from the factory – helping you to simplify the deployment process and optimize IT resources.



PRICING & SCOPE Contact your Dell representative for pricing information.

FLEXIBLE COMPUTING DEPLOYMENT

POTENTIAL BENEFITS OF A DELL FLEXIBLE COMPUTING DEPLOYMENT

- Seamless, end-to-end management during the implementation of your Flexible Computing Solution.
- A single point of contact to help ensure your project is completed on-time, within budget and with regular reporting and metrics.
- This can result in shorter timescales and reduced risk.
- Our framework of tools, applications and proven approach to client deployment can be integrated into your existing toolsets and processes.
- We can provide options that are available anytime, 24x7 with international coverage.
- Whether standards or custom-based, we can meet your requirements.

DELIVERABLES

Deployment from Dell can deliver and install your fully integrated Flexible Computing Solution at designated locations. The following options are included as needed:

- **Merging and Staging** - A consolidation point for Dell and third party products.
- **Assets** - Recondition/re-deployment of assets, as well as asset recovery.
- **Lease** – The return and re-sale of products.
- **Security** - Various levels of data destruction, necessary for security purposes.

CUSTOMER RESPONSIBILITIES

- Access to end-user management and/or IT liaison for deployment requirements.
- Access to the system environment and network documentation.
- Access to IT operations managers for requirements information.

Not Included with this Service

- Installation of any hardware or software outside specific requirements for Flexible Computing.
- Flexible Computing hardware, software, applications or licensing.
- The service to perform data migration must be purchased separately.
- The migration of existing physical systems to a Virtual Machine ("P2V") - this offering must be purchased separately.
- The installation or configuration of a consolidated backup server - this offering must be purchased separately.
- Configuration or troubleshooting of any networking / VLAN issues

SHIFT YOUR IT RESOURCES FROM MAINTENANCE TO MOMENTUM

Dell Global Services simplifies the management of your IT environment so you get up and running quickly, with lower deployment costs, fewer hassles, and less time spent on non-strategic tasks. You pay only for the services you need, gain instant access to the latest innovations without additional infrastructure investment, and take your business from maintenance to momentum. Dell offers services to help you address the full lifecycle of your IT infrastructure — including planning, implementation, maintenance and ongoing support.

DELL HAS NO LIABILITY FOR LOSS OR RECOVERY OF DATA OR PROGRAMS

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