

FLEXIBLE COMPUTING DESIGN



OVERVIEW

It is essential to ensure that the design of your Flexible Computing solution meets your needs today and is scalable for requirements tomorrow. A Dell™ Consultant will create a technical design for a Flexible Computing solution based on the output of the end user profiling assessment in addition to detailed business and functional requirements gathered during interviews and facilitated sessions with key stakeholders. The Dell Consultant will validate the designed solution with your team to help ensure that expectations of a full production deployment are met.

MEETING YOUR NEEDS

- We recognize that each business has different challenges and we work with you to design your Flexible Computing solution to meet your needs.
- Information collected during the end user profiling assessment assists with the design of a solution.
- Solution design is tested in an environment closely resembling your production environment, to help increase the success of full implementation.

POTENTIAL BENEFITS

- **Experience and Testing** - The utilization of Dell intellectual property for design developed through our field experience and testing.
- **Reduced Complexity** – A scoped design can simplify the planning and deployment process combined with our consulting framework and deployment methodology.
 - Dell Consultants provide the integration of all components of your Flexible Computing solution.
 - Tested and validated hardware enables faster deployment.
- **Reference Architecture**– Lab tested, we provide recommended configurations depending on the size of your organization, then customize to your specific business needs.
- **Complete Solutions** – From desktop to data center, Dell tests and integrates all the hardware and software to help ensure an installation that works right the first time.

PRICING

- Contact your Dell representative for an estimate.

DESIGN



LAY THE PATH FOR SUCCESS

- Detailed architecture and processes.
- Implementation guidance and timelines.
- Risk mitigation during transition.
- Knowledge transfer of best practice.

FLEXIBLE COMPUTING - DESIGN

OUR APPROACH

Based on experience we have developed Basic and Standard Design options to best serve your particular needs. However, Dell can also build a customized Design offering around your needs if they fall outside of the Basic or Standard Design offerings using a customized statement of work.

Basic Design	Standard Design
Solution management overview and data backup process.	Solution Management and Data backup process as well as infrastructure readiness based on assessment output.
Environments that require less than 300 client machines over a single geographic site.	Environments that require more than 300 virtual machines and span multiple geographic sites or regions.
Infrastructure readiness based on the output of the Assessment.	High availability design.

CUSTOMER RESPONSIBILITIES

- Identification and allocation of customer point of contact
- Provide timely access to technical and business points of contact and required data/information
- Identification of key stakeholders

Not Included

- Flexible Computing hardware, software, applications or licensing
- IT operations process analysis and re-design
- Service transition design
- Onsite Pilot of Production design

DELIVERABLES

- Initial presentation and Architecture requirements matrix
- Architecture and design as well as Assembly and configuration guide
- Design Phase close presentation

SHIFT YOUR IT RESOURCES FROM MAINTENANCE TO MOMENTUM

Dell Global Services simplify the management of your IT environment to help you get up and running quickly, with lower deployment costs, fewer hassles, and less time spent on non-strategic tasks. You pay only for the services you need, turn them on and off based on your business requirements, gain instant access to the latest innovations without additional infrastructure investment, and take your business from maintenance to momentum.

Dell offers services to help you address the full lifecycle of your IT infrastructure — including planning, implementation, maintenance and ongoing support.

DELL HAS NO LIABILITY FOR LOSS OR RECOVERY OF DATA OR PROGRAMS

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