



Performance & Stability Updates



Coming Fall 2009

- We continue to focus on Performance and Stability for Premier.Dell.com. Over the past month we have made numerous improvements to restore a stable Premier portal for you to conduct business on with Dell. As part of our continued improvements to Premier.Dell.com, we will be scheduling updates to the Premier portal over the weekend between Friday, November 13th and Sunday, November 15th.
- Your Premier portal will still be accessible during this maintenance window, however you may experience degraded performance during these hours.
- Based on feedback from our Premier Customers we will be incorporating two new features to make you more productive while using Premier.Dell.com
 - **Search Box Enhancements** – offers word search auto-complete while you type, and improved saved E-Quote search capabilities
 - **E-Quote Enhancements** – allows users to select up to four E-Quotes for purchase in a single checkout session and E-Quote list search filters
- *Please Note: Screens within this deck are for demonstration purposes only. Certain tasks and features may not be viewable on your Premier Page. For more information about Premier Page options and availability of features, please contact your Dell Account Team.*



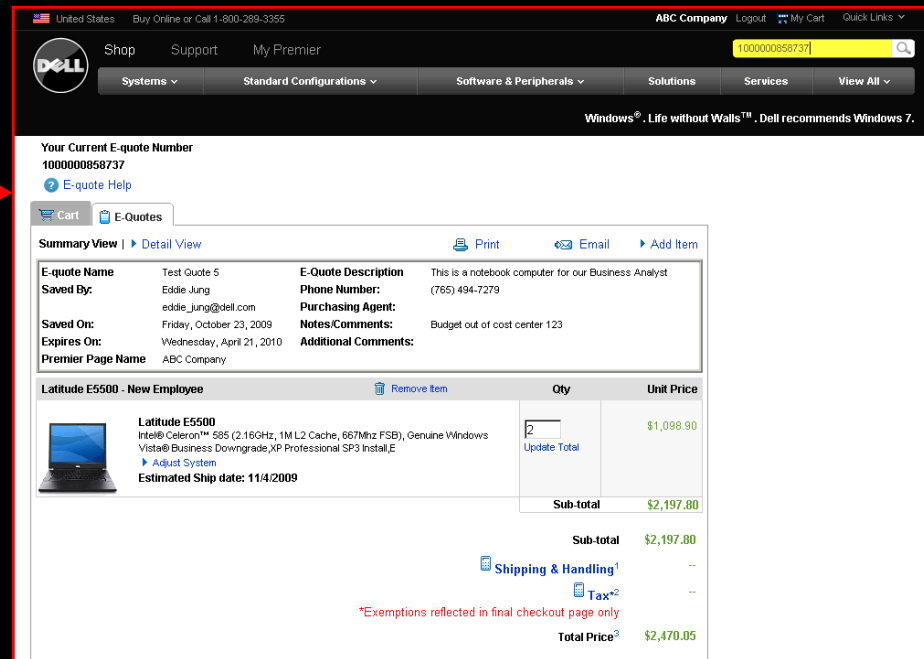
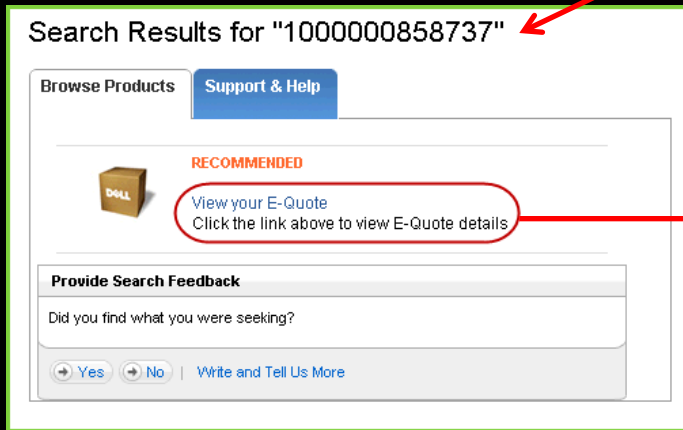
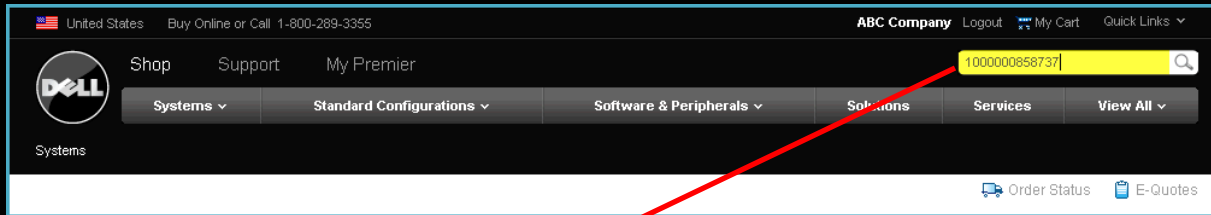
New Search Assist and Auto-Complete Makes Finding What You Want Easier!

The screenshot shows the Dell Premier website interface. At the top, there's a navigation bar with the Dell logo, 'Shop', 'Support', and 'My Premier'. Below this is a secondary navigation bar with 'Systems', 'Standard Configurations', 'Software & Peripherals', and 'Solutions'. A search bar is located in the top right corner, containing the text 'latitude'. A dropdown menu is open below the search bar, listing several suggestions: 'latitude', 'latitude d630', 'latitude d600', 'latitude d620', 'latitude d610', 'latitude d830', 'latitude d520', 'latitude xt', 'latitude d820', and 'latitude d505'. The main content area features a 'Premier' header with a welcome message, a 'Messages' section with a 'Read More' link, and a 'Browse All Products' section with icons for 'Desktops', 'Notebooks', and 'Workstations'.

- As you type in the search box, **Search Assist** offers relevant keywords in real-time. You can either continue typing, or select from the list using your mouse or arrow keys



Use the Search Assist to Find Your E-Quotes



- Users signed into Premier.Dell.com will have the ability to search by E-Quote number from within the top navigation search box



See More Detailed Information on Your Saved E-Quotes

- Users can now view E-quote Name, E-quote Description, and Premier Page Name on saved E-Quotes and E-Quote E-Mail Confirmations

Shop Support My Premier

Systems Standard Configurations Software & Peripherals Solutions

Windows® . Life without W


Your Current E-quote Number
100000850379

? E-quote Help

Cart E-Quotes

Summary View | Detail View Print Back to List Email Add Item

E-quote Name	Test Quote 5	E-Quote Description	This is a notebook computer for our Business Analyst
Saved By:	Eddie Jung eddie_jung@dell.com	Phone Number:	(765) 494-7279
Saved On:	Friday, October 23, 2009	Purchasing Agent:	
Expires On:	Wednesday, April 21, 2010	Notes/Comments:	Budget out of cost center 123
Premier Page Name	ABC Company	Additional Comments:	

Latitude E5500 - New Employee	Remove Item	Qty	Unit Price
 Latitude E5500 Intel® Celeron™ 585 (2.16GHz, 1M L2 Cache, 667Mhz FSB), Genuine Windows Vista® Business Downgrade,XP Professional SP3 Install,E Adjust System Estimated Ship date: 10/28/2009		2 Update Total	\$1,098.90



Change your E-Quote Quantity and Save to a Brand New E-Quote

United States Buy Online or Call 1-800-289-3355 ABC Company Logout

Shop Support My Premier

Systems Standard Configurations Software & Peripherals Solutions Services


Windows®. Life without Walls™. De

Your Current E-quote Number
Editing E-quote Number 1000000850379
[E-quote Help](#)

Cart E-Quotes

Summary View | Detail View Print Back to List Email Add Item

E-quote Name	Test Quote 1	E-Quote Description	This is a notebook computer for our Business Analyst
Saved By:	Eddie Jung eddie_jung@dell.com	Phone Number:	(765) 494-7279
Saved On:	Thursday, October 22, 2009	Purchasing Agent:	
Expires On:	Tuesday, April 20, 2010	Notes/Comments:	Budget out of cost center 123
Premier Page Name	ABC Company		

Latitude E5500 - New Employee	Qty	Unit Price
 Latitude E5500 Intel® Celeron™ 585 (2.16GHz, 1M L2 Cache, 667Mhz FSB), Genuine Windows Vista® Business Downgrade, XP Professional SP3 Install, E Adjust System Estimated Ship date: 10/28/2009	5 Update Total	\$1,098.90
Sub-total		\$5,494.50
Sub-total		\$5,494.50
Shipping & Handling		\$210.00
Tax*		\$470.63
Total Price		\$6,175.13

*Exemptions reflected in final checkout page only

[Save as new E-quote](#) [Checkout](#)

- Users will be able to update an E-Quote in terms of quantity of an item and immediately save changes to a New E-Quote number or proceed to Checkout
- Original E-Quote Number will remain intact and not be affected by the changes



Find E-Quotes with Orders Submitted Against Them

The screenshot shows the Dell Premier website interface. At the top, there is a navigation bar with the Dell logo, 'Shop', 'Support', and 'Premier' links. A search bar is located on the right. Below the navigation bar, there are several menu items: 'Systems', 'Standard Configurations', 'Software & Peripherals', 'Solutions', 'Services', and 'View All'. A banner for Windows 7 is visible below the menu items.

The main content area is titled 'Retrieve E-Quote By E-Quote Number'. It includes a 'Cart' icon and an 'E-quotes' tab. Below the tab, there is a 'Display' section with instructions: 'Select your viewable column headers. Your table will be modified based upon your selection.' This section contains several dropdown menus for column selection: 'E-quote Name', 'Authorized Buyer', 'Created By', 'Created Date', and 'Sub Total'. There is also a 'Filter by Authorized Buyer' dropdown set to 'All'.

A new dropdown menu, 'Filter by Order Submitted', is highlighted with a red circle. Its options are 'All', 'Order Submitted', and 'NO Order Submitted'. An 'Apply' button is located to the right of this dropdown.

Below the filter options is a table of E-Quotes. The table has columns for 'E-quote Number', 'E-quote Name', 'Authorized Buyer', 'Created By', 'Created Date', 'Sub Total', and 'Delete'. The table contains five rows of test quotes.

E-quote Number	E-quote Name	Authorized Buyer	Created By	Created Date	Sub Total	T	Delete	
1000000850379	Test Quote 1		Eddie Jung	10/22/2009	\$1,098.90	\$1,235.03	➔	🗑️
1000000850411	Test Quote 2		Eddie Jung	10/22/2009	\$1,039.61	\$1,179.53	➔	🗑️
1000000858695	Test Quote 3		Eddie Jung	10/23/2009	\$1,858.79	\$2,074.94	➔	🗑️
1000000858711	Test Quote 4		Eddie Jung	10/23/2009	\$5,494.50	\$6,175.13	➔	🗑️
1000000858737	Test Quote 5		Eddie Jung	10/23/2009	\$2,197.80	\$2,470.05	➔	🗑️

- New **Filter by Order Submitted** option enables users to view all E-Quotes, E-Quotes with orders submitted, or NO orders submitted



"My Premier" E-Quote Enhancements

United States Buy Online or Call 1-800-289-3355 ABC Company Logout My Cart Quick Links

Shop Support **My Premier** Keyword Search

Systems Standard Configurations Software & Peripherals Solutions Services View All

EQuotes List View

Order Status E-Quotes

Display Options

E-Quote Search (name, number, authorized buyer)

Search Clear

Show Only:

Apply Filter(s) Clear

Authorized Buyer

All Buyers

Select Columns

All Columns

Saved By

All Saved By

	Equote #	Name	Saved On	Expires On	Buyer	Saved By	Order Status	Price
<input checked="" type="checkbox"/>	1000000850379	Test Quote 1	10/22/2009	4/20/2010	Eddie Jung	Eddie Jung	N	\$1,098.90
<input checked="" type="checkbox"/>	1000000850411	Test Quote 2	10/22/2009	4/20/2010	Eddie Jung	Eddie Jung	Y	\$1,039.61
<input checked="" type="checkbox"/>	1000000858695	Test Quote 3	10/23/2009	4/21/2010	Eddie Jung	Eddie Jung	N	\$1,858.79
<input checked="" type="checkbox"/>	1000000858711	Test Quote 4	10/23/2009	4/21/2010	Eddie Jung	Eddie Jung	N	\$5,494.50
<input type="checkbox"/>	1000000858737	Test Quote 5	10/23/2009	4/21/2010	Eddie Jung	Eddie Jung	N	\$2,197.80

Purchase Delete

EQuotes List View

- When enabled by your Dell Sales Team:
 - Users can **select up to four E-Quotes** for purchase in a single checkout session
 - A new **Order Status column** will allow users to view whether orders have been placed against a particular saved E-quote



Order Multiple E-Quotes on a Single Order

- Users may purchase up to four E-Quotes simultaneously
- One E-Quote must be selected as the default quote. The default quote will be used to populate shipping, billing, delivery option, and payment type fields for the entire order
- The ability to modify any order information will remain on the Verify & Submit page

United States Buy Online or Call 1-800-289-3355 ABC Company

Shop Support My Premier

Systems Standard Configurations Software & Peripherals Solutions

Windows®. Life without W

Your Current E-quote Number
1000000850379,1000000850411,1000000858695,1000000858711


E-quote Help

Cart E-Quotes

Summary View | Detail View Print Back to List Email Add Item

E-quote Name: Test Quote 1
Saved By: Eddie Jung
Expires On: Thursday, October 22, 2009
Premier Page Name: ABC Company

E-Quote Description: This is a notebook computer for our Business Analyst
Phone Number: (765) 494-7279
Purchasing Agent:
Notes/Comments: Budget out of cost center 123
Additional Comments:

Latitude E5500 - New Employee	Qty	Unit Price
 Latitude E5500 Intel® Celeron™ S85 (2.16GHz, 1M L2 Cache, 667MHz FSB), Genuine Windows Vista® Business Downgrade, XP Professional SP3 Install, E Adjust System Estimated Ship date: 10/27/2009	1	\$1,098.90
Sub-total		\$1,098.90
Shipping & Handling		\$42.00
Total Price		\$1,140.90

*Exemptions reflected in final checkout page of order

Print Back to List Email Add Item

United States Buy Online or Call 1-800-289-3355 ABC Company Logout My Cart Quick Links

Shop Support My Premier

Systems Standard Configurations Software & Peripherals Solutions Services View All

EQuotes List View

Order Status E-Quotes

Display Options

E-Quote Search (name, number, authorized buyer)

Search Clear

Show Only:

Apply Filter(s) Clear

Authorized Buyer

All Buyers

Select Columns:

All Columns

Saved By

All Saved By

EQuotes List View

DELL

For shipments of certain products to California, a state environmental fee will be applied to your invoice. Pricing, specifications, availability and any applicable restocking charges are exact consequences of misuse of site and its fun been rounded to the nearest dollar for online orders. Additional terms and conditions that apply. All items are shipped to the address and solutions of use located at WWW.DELL.COM unless you have a separate written

Order Status Price

Quote #	Name	Saved On	Expires On	Buyer	Saved By	Order Status	Price
N						N	\$1,098.90
N						N	\$1,039.61
N						N	\$1,858.79
N						N	\$5,494.50
N						N	\$2,197.80

E-Quote Purchasing

Please note: Your e-quotes may each contain the following information:

- Bill-To Address
- Ship-To Address
- Payment Method
- Custom Fields
- Ship Method

If your e-quotes show different billing and shipping information, you will need to select one billing and shipping address for checkout. You will be given the opportunity to verify and edit this information during checkout process. To continue placing an order for multiple e-quotes, please select the e-quote that will be used to populate saved information for the entire order:

1000000850379
1000000850379
1000000850411
1000000858695
1000000858711

Purchase Cancel

Large Text



If you have any questions regarding Premier updates please contact your Dell Account Team for further assistance

Thank You.

