

# RED HAT™ SOLUTIONS ON DELL™ HARDWARE THAT “JUST WORK”



Dell helps customers drive standardization across the infrastructure to help reduce overall cost and simplify management. Dell has optimized our products and services for open source Red Hat solutions to help ensure they are business ready now and for the future.

## **SIMPLE**

### **Dell business-ready solutions that “just work”**

Dell partners with Red Hat to bring business-ready solutions to customers, reduced complexity and risk and lower operational costs. Dell drives standardization and automation into our products to help optimize performance and ensure consistency. We have conducted extensive engineering around Linux solutions, including Red Hat Enterprise Linux to minimize the work for your IT department.

Dell High Availability Solutions give customers the tools they need to help simplify complex clusters. Through the use of scripting and Red Hat integrated tools, end users can create failover clusters for their standard IT services, such as NFS, FTP, web servers, and file servers.

Dell High Performance Compute Cluster Solutions include architectural system design to ensure that the cluster you are deploying is sized correctly and has the appropriate components for your needs. From 4 to 4,000 nodes, we will take care of the mundane cabling all the way up to the software deployment. With Dell and Red Hat, you can expect solutions that “just work.”

## **INTEROPERABLE**

### **Open integration in a proprietary world**

With the market for heterogeneous solutions growing rapidly, Dell is focused on helping customers drive out cost and complexity to enable cross platform interoperability.

Customers looking to open source for a fresh, affordable alternative to costly legacy middleware need look no further. A flexible and affordable solution, Red Hat JBoss Enterprise Application Platform makes it easy to develop, deploy, and manage enterprise Java applications on virtually any operating system.

Together with Dell, Red Hat JBoss Enterprise Application Platform offers an ideal migration path. You can get the value you expect from open source middleware along with the flexibility to choose the operating system that works best for your environment. Dell helps you find affordable alternatives to proprietary middleware with trusted Dell hardware.

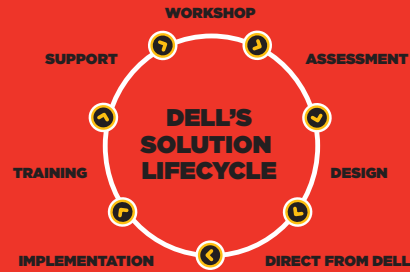
## **FLEXIBLE**

### **Scalable standardized solutions**

Whether you are migrating a legacy platform or are looking for an alternative Linux solution, Dell and Red Hat have the answer. Driving standards into the core elements of the data center is the foundation of Dell’s scalable enterprise strategy. Dell is committed to helping customers run more efficiently, thereby enabling customers to drive more innovation into the business.

Dell Infrastructure Consulting offers Unix to Red Hat Enterprise Linux migrations, designed to provide better workload consolidation in data center environments, improve power and cooling usage, and reduce space requirements. Dell is committed to simplifying customers’ adoption of standards-based solutions that enable flexibility today...and tomorrow.

# INFRASTRUCTURE CONSULTING SERVICES



Dell Infrastructure Consulting engages with customers of all sizes from a variety of industries to help deliver smooth migrations to Red Hat Enterprise Linux. We provide comprehensive discovery and assessment of your IT infrastructure, making it possible to effectively plan and design a Linux solution.

Dell consultants will install and configure your Linux platform, migrate applications or databases onto the new platform as well as conduct performance and acceptance testing as per agreed test plans. Dell combines affordability with an in-depth understanding and expertise in implementing standards-based systems. Dell complements these strengths by providing a single point of contact that makes it easy to ensure a solution that is built around your specific needs.

Select the services you require, and scale up or down as needed. No hassle, no army of consultants, just a solution designed to deliver results.

We have conducted extensive engineering around Linux solutions to minimize the work for your IT department. We will create a roadmap that is customized to your needs, designed to ensure that your migration is fast and reliable, with little or no interruption to your day-to-day business.

## THE DELL DIFFERENCE

### **SIMPLIFICATION IS IN OUR DNA**

We are dedicated to helping you reclaim time and resources through IT simplification.

### **ONE SIZE DOES NOT FIT ALL**

We approach each customer differently, discovering the key concerns and determining the best approach to deploying a solution comprised of hardware, software, and services.

### **FULLY INTEGRATED**

We partner with industry leaders such as Red Hat to help ensure our solutions work with the latest technologies.

### **MORE THAN HARDWARE**

We compliment our cutting-edge hardware with premier software and services for rapid deployment, increased manageability, and real business value.

**Simplify Linux at [Dell.com/RedHat](http://Dell.com/RedHat)**

