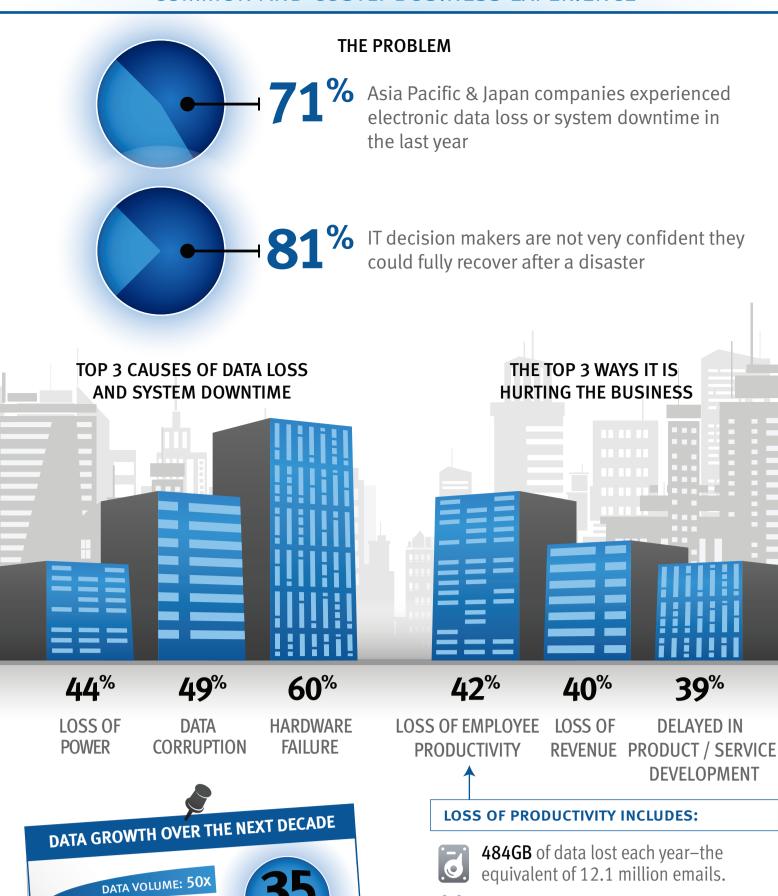
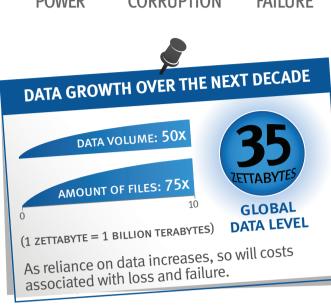
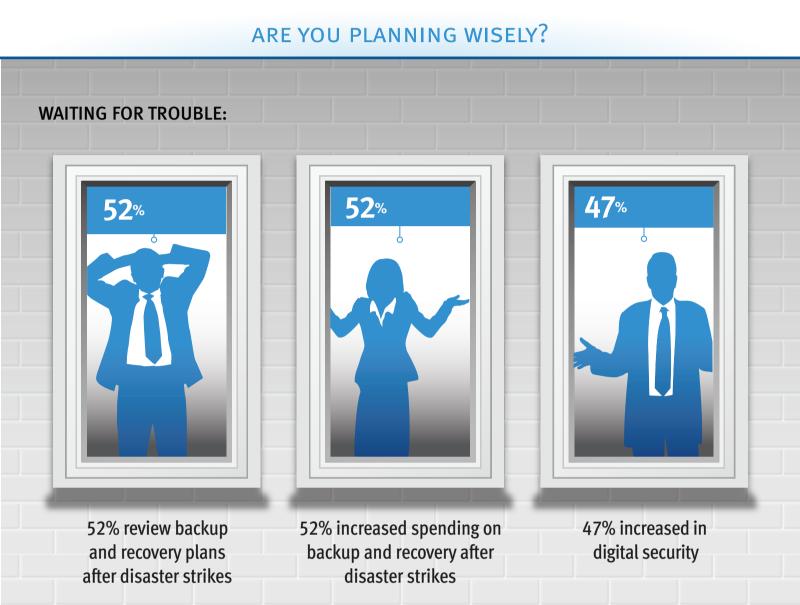
EMC ASIA PACIFIC & JAPAN DISASTER RECOVERY SURVEY 2012:

FAILURE HAPPENS: IT DISRUPTIONS ARE A COMMON AND COSTLY BUSINESS EXPERIENCE





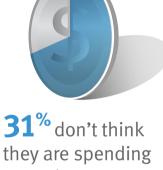


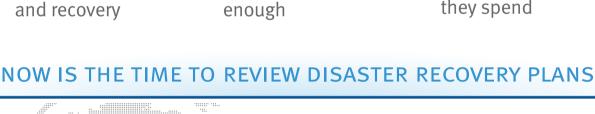
SPENDING DECISIONS FOR BACKUP AND RECOVERY:



and recovery

goes to backup





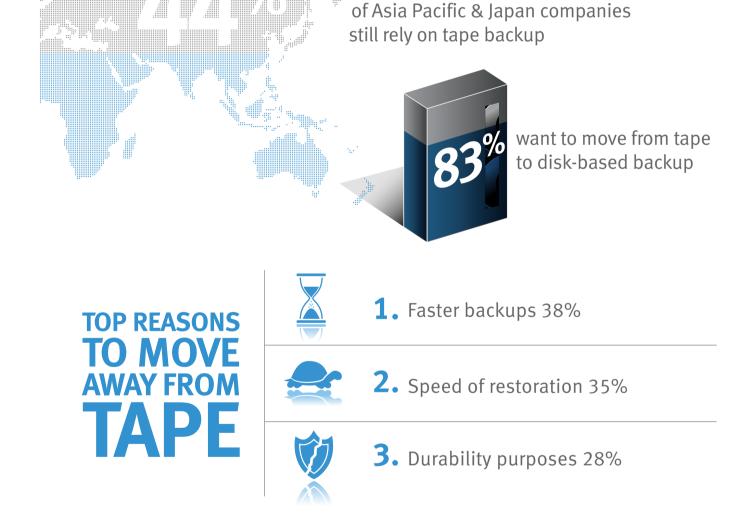


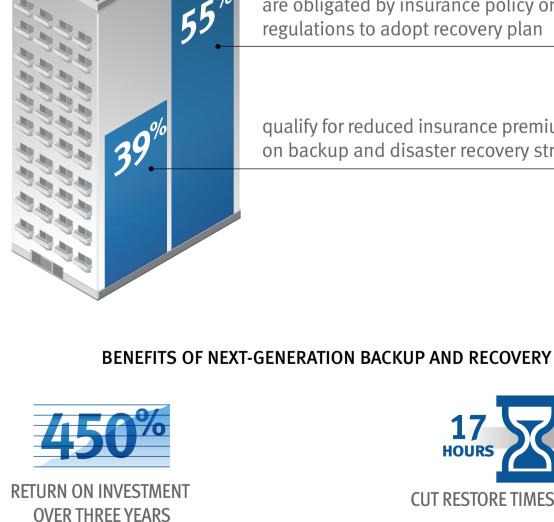
Average of 2 days business downtime

yearly loss of 32,000 man hours

For a 2000-employee business, average

they spend





regulations to adopt recovery plan

are obligated by insurance policy or

on backup and disaster recovery strategy

qualify for reduced insurance premiums based



SAVINGS IN TAPE-RELATED

COSTS OVER 3 YEARS

MONEY SAVED



SAVE IT STAFF TIME OVER 3 YEARS

REDUCE BACKUP WINDOWS

TIME SAVED

IDC White Paper: "Generating Proven Business Value with EMC Next-Generation Backup and Recovery," sponsored by EMC,

The Disaster Recovery Survey 2012: Asia Pacific and Japan: "Data Today Gone Tomorrow: How Well Companies Are Poised For

IT Recovery" study (Vanson Bourne), an EMC-sponsored investigation of disaster recovery strategies from 2,500 IT decision-makers in private and public sector organizations in Australia, China, India, Japan, Korea, Indonesia, Malaysia, The Philippines, Singapore

Sources

October 2011

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IDC iView: "Extracting Value from Chaos," June 2011