

Massachusetts Edition

The Economy of Transformation



Giving back starts in our own backyard

Over **\$7 million**
given to charity

by Dell Technologies
and its Massachusetts
team members

Nearly
26,000

hours spent
volunteering
in Massachusetts

Together, we helped support:



Youth education



Environmental
protection



Disaster relief

Success means more when it's shared



In Massachusetts, we support
approximately 30,000 jobs



We pay our team members nearly
\$1 billion in salaries



We spend approximately **\$1 billion**
with MA-based suppliers



In total, Dell Technologies adds over **\$4 billion** in value to Massachusetts' economy.

The Economy of Transformation



Dell Technologies' Mass-headquarters business: \$4.8 billion, which is 14% of its U.S. revenues and 8% **of total Dell Technologies revenue***



For every job at Dell Technologies in Massachusetts, another **2.4 jobs are supported in the state.** *



Dell Technologies **directly employs over 8,800 workers** in Massachusetts.



Every \$100 of Dell Technologies wages **drive almost \$140 of additional wages** in Massachusetts*



Dell Technologies **employee wages are approximately 62% higher** relative to the Massachusetts average.*



More than **\$22 million in daily sales activity** was triggered by Dell Technologies' product sales and supplier spending.*