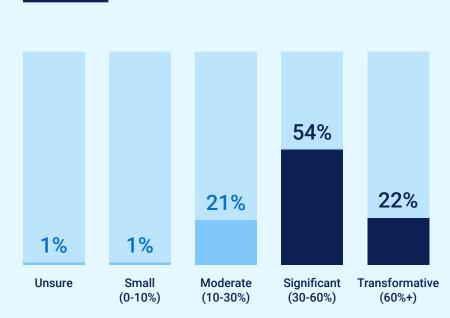
## Technology Leaders' Perspectives on Generative Al



Generative AI (GenAI) is the innovation accelerator of the decade. With its limitless potential, how well are organizations adopting this new technology?

Dell Technologies surveyed 500 IT decision makers with GenAl implementation responsibilities across the US, UK, Germany and France to understand where organizations are in their GenAl journey and the critical factors they are facing.

# **Expectations of GenAl impact are high**



**76%** of IT leaders believe GenAl will be significant if not transformative for their organizations

Top 3 impact areas:







Cost savings

### Most IT leaders expect meaningful results from GenAI in the next 12 months



GenAl approach

IT leaders and their



Top 3 reasons why





Cost

How are IT leaders investing in AI?

\$ \$ \$ \$ \$ \$ \$

to pursue Al

Wherever you are in your AI journey, Dell Technologies is here to help you move from Al-possible to Al-proven. With the world's broadest GenAI solutions portfolio from desktop to data center to cloud, Dell is uniquely positioned to be the

of IT leaders are increasing their budgets

partner you need for what's next.

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**Explore our key findings at**