Storage consulting from Dell offers a comprehensive suite of workshop, assessment, design and implementation services, with optimization if required and ProSupport®, designed to help you to get the most out of your EqualLogic PS Series. We focus on data management, application performance, data protection and cost of ownership.

Dell consultants from our Storage Consulting practice, utilize Dell and Dell partner’s best practice such as Microsoft®, VMware®, Oracle® to help accelerate integration into the data center. Features now present in the EqualLogic PS6000 Series such as increased performance, integrated snapshots with HyperV™ and Virtual Storage capabilities are utilized as part of our design and implementation service.

DATA MANAGEMENT & STORAGE TECHNOLOGY ASSESSMENT
The Data Management & Storage Technology Assessment is an approximate 35 day engagement, covering month-end performance data collection. This addresses the key tenets of storage such as data classification, tiered storage, compliance policies and provisioning as well as the introduction and application of various storage technologies. A key deliverable is a report detailing storage systems with degraded performance due to improper data management and recommendations.

EQUALLOGIC SAN SOLUTION DESIGN
EqualLogic SAN solution design is offered both as a standard - estimated four day engagement and a customized option. This is the provision of an iSCSI SAN solution design, incorporating array, iSCSI network and integration of key applications. Key deliverables include a design document and an implementation guide mapping your requirements to the most appropriate architecture and technical solution.

EQUALLOGIC LOCAL DATA PROTECTION DESIGN
EqualLogic Local Data Protection Design is an optional add on to SAN solution design as an estimated three day engagement. This is the provision of design services for data protection with the same SAN utilizing EqualLogic snapshot capability. Key deliverables include a design document and an implementation guide mapping your service level requirements with the most appropriate replication strategy and technical solution.

EQUALLOGIC REMOTE DATA PROTECTION DESIGN
EqualLogic Remote Data Protection Design is an additional add-on to SAN solution design as an estimated three day engagement. This is the provision of design for data protection across one or more SAN, utilizing EqualLogic replication capabilities. Key deliverables include a design document and an implementation guide mapping your service levels requirements with the most appropriate replication strategy, technical solution and Wide Area Network requirements.

EQUALLOGIC BACKUP INTEGRATION DESIGN
EqualLogic Backup Integration Design, is an estimated three day engagement and is the provision of design to integrate backup software such as Symantec®, Commvault® and Legato® with EqualLogic snapshot or replica capability. Key deliverables include a design document and an implementation guide mapping your service levels requirements with the most appropriate backup strategy and technical solution.

DATA MIGRATION
When implementing a new storage array, or consolidating storage infrastructure, well planned migration to mitigate risks and reduce downtime is essential. A Data Migration engagement varies according to the number of TB required for migration. The Dell methodology utilizes standard tools and processes to optimize migration and help ensure a smooth transition. This service includes discovery, analysis, design, planning as well as Data Migration acceptance testing and finally de-installation with post migration review.
**STORAGE CONSULTING FROM DELL**

Storage Consulting from Dell helps customers make the most of their storage and backup environments. Dell offers services that allow customers to optimize, manage and implement storage infrastructure, helping to reduce the risk associated with ineffective data management. Dell can also help customers ensure adequate data protection in a cost effective manner.

Dell believes that a well planned and maintained storage infrastructure can support growing data requirements without the corresponding increase in cost and complexity. Intelligent data management allows organizations to optimize the value of their storage investment with a better use of resources. Dell Infrastructure Consulting Services can help customers design storage infrastructures that satisfy data availability, retention and recovery requirements.

**WHY DELL**

Dell Global Infrastructure Consulting Services utilizes skilled solution architects, innovative tools, automated analysis and our own intellectual property to give customers rapid insight into what is driving unnecessary complexity. We are focused on providing practical action-orientated plans that can deliver specific, predictable and measurable outcomes. We seek better answers than traditional service models, based on our belief that solving problems should not need armies of people. Our strategy is to help customers quickly identify high-impact, short-duration projects that deliver ROI and free up resources to obtain competitive advantage.

Our Consulting Methodology is based on intellectual property, reference architecture and best practice developed through proof of concept testing in our solution centers, expanded with field-experience through supporting many customer implementations along with our own extensive IT environment. We avoid labor or time intensive engagements to help deliver rapid results, creating faster time to value. Dell’s proven methodology and project management expertise can maximize the value of IT investments.

**GETTING STARTED**

For additional information please contact your Dell representative.

**ABOUT DELL GLOBAL SERVICES**

Dell Global Services simplify the management of your IT environment so you can get up and running quickly, with lower deployment costs, fewer hassles and less time spent on non-strategic tasks. You pay only for the services you need, gain instant access to the latest innovations without additional infrastructure investment and take your business from maintenance to momentum.

**SIMPLIFY YOUR IT MANAGEMENT AT**  [DELL.COM/Simplify](http://DELL.COM/Simplify)

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