Data is critical to organisational success, so the ability to quickly recover and restore lost files and data is imperative. Backup of data is useless if it cannot be restored. However, ever-increasing data volumes, evolving technologies and inadequacies in traditional backup and restore methodologies impact on the development of an effective backup and recovery system. A backup solution must work around online processing, with minimal disruption of application access.

Dell Professional Services provides backup solutions from assessment of your existing backup infrastructure to the integration of the complete solution to ensure that you have an optimised and integrated backup and recovery process that meets both business and operational requirements.

Benefits of Dell Backup and Recovery

- Dell solutions help to protect data against loss or destruction so that:
  - Processing can resume as quickly as possible after a server, application, storage device, software, site failure or operational error
  - Data can be copied or moved to where it is needed, when it is needed by the business
  - Your organisation can meet regulatory and business policy record retention requirements.

Customers Benefit from:

- Proven design and delivery methodology
- Extensive backup and recovery design and deployment best practice
- Significant gains in performance, reliability and scalability
- Comprehensive implementation plan and timetable
- Improved data management
- The value of Dell’s relationships with key software providers such as Veritas, CommVault and Legato.

Dell Backup and Recovery Solutions

Dell will work closely with your team to develop and implement the most suitable solution for your organisation. Drawing on years of experience, Dell Professional Services consultants utilise proven methodology and project management expertise to provide timely, efficient and effective solutions. The consultants work with you to gain an understanding of your business objectives and IT strategies, then design plans that are flexible enough to adapt to current environments and structured to deliver desired results.

Visit [www.euro.dell.com/services](http://www.euro.dell.com/services) for more information
Dell Professional Services will work with you to ensure that the right backup and recovery solution has been implemented to meet your business requirements. By focusing on operational and business needs, Dell Professional Services will make recommendations for an optimised and integrated backup and recovery solution through:

- **Comprehensive planning**: Review the storage environment, then present a comprehensive analysis with recommendations for a backup and recovery plan.
- **Customised strategy**: Recommend a backup strategy that supports the existing business needs, including regular backup procedures and schedules for critical data backup based on current data usage.
- **Support strategy**: Provide recommendations and if required, provide the necessary hardware configuration, tape storage, tape drive classes, software modules and integration services.
- **Sound policies and procedures**: Define policies and procedures to help minimise data loss if unforeseen events occur.

Dell Professional Services combine affordability with an in-depth understanding and expertise in implementing standards-based systems. Dell complements these strengths by providing a single point of accountability that makes it easy to obtain the service you need.

Dell Professional Services are part of Dell’s $4billion worldwide services business, which applies a 360° approach to lifecycle support to achieve scalable enterprise computing. Dell Professional Services are integrated with the other solutions in the Dell Services portfolio, which helps customers at every stage of the lifecycle from initial infrastructure consulting, through application testing to desktop value recovery and recycling.

For further information, please contact your Dell Account Manager.