Business Challenge

Many businesses today know they need to implement a commerce solution, but do not have the resources or expertise to successfully design, plan and implement a full commerce system. How can you get started on the right path that will reduce risk and result in the solution that best fits your business and user needs?

Dell Professional Services (DPS) can assist you with a Microsoft Commerce Server Assessment service offering that quickly educates you and your team about Microsoft Commerce Server technology, then builds you a plan for implementation.

During the requirements session of the assessment, DPS will spend up to two days in an interactive session with your key stakeholders to gather initial business and technical requirements.

You’ll receive a document that incorporates your scope and requirements into a plan to launch a Commerce Server design and implementation engagement.

Key Benefits

**Commerce Assessment**

- **Lays Groundwork for a Detailed Design and Build Phase:** By starting with the Microsoft Commerce Server Assessment service, you will have the plan you need to launch the detailed design and build phase of a Commerce Server solution.

- **Based on best practices from Dell.com:** Real-world guidance and sound design principles proven over time help reduce risk.

- **Rapid return on investment:** Our professionals help on-site staff avoid development pitfalls and take advantage of DPS’ internal knowledge base of solutions.

Visit [www.dell.com/services](http://www.dell.com/services) for more information.
Dell’s Differentiating Factor

Dell Professional Services combines affordability with an in-depth understanding and expertise in implementing standards-based systems. Complementing these strengths, Dell makes it easy to obtain the service you need by providing a single point of accountability.

Deliverables: Commerce Assessment
DPS provides three days of services resulting in:

– Commerce Server overview
– Scope document
– High Level Requirements document
– Next steps project plan, phased implementation cost and time estimates
– Best practices for deployment scenarios, schemes and options.

A Senior DPS Technical Lead runs the Assessment program for you, in conjunction with a DPS Business Analyst. This team is experienced with all aspects of Microsoft Commerce Server and will perform all tasks associated with the program. This fixed-price Assessment runs for three consecutive days.