OPEN UP A BRIGHT NEW WORLD OF LEARNING

Powered by Intel
WELCOME TO 21ST CENTURY LEARNING

Growing up in the digital age, our children have greater access to technology and information than any previous generation. When not at school, most enjoy watching TV, listening to music and the radio, surfing the internet, texting, playing games, reading...

What really differentiates them from students of just a few years ago, is that they have the whole world at their fingertips; a world they can interact with remotely, not just in words, but in moving pictures and sounds. Today’s students are the “Connected Generation,” however very often they have to disconnect when they enter the classroom. Education today must prepare students to work in a connected, digital world.

The challenge for teachers now, is how, amidst all the current distractions, to capture their attention and hold their interest long enough to foster understanding and aid memory retention.

**STUDENTS LEARN BEST BY INVOLVING MORE THAN ONE SENSE.**

Different people learn in different ways. Some learn best by reading on their own. Some in groups. Others learn better by listening. Others are more visually-orientated. Most learn best by involving more than one sense.

That’s why technology has become increasingly important. Because it is engaging and involves more than one sense, its benefit to teaching and learning is invaluable.
A NEW WAY OF TEACHING AND LEARNING

INCORPORATING TECHNOLOGY INTO THE CLASSROOM.

Students learn effectively when their teacher presents the subject in an interesting and interactive manner and keeps them involved and motivated.

Incorporating technology into the classroom and the learning experience requires more than simply buying computers. When combined with visual aids, such as projectors and whiteboards, teachers can create lessons that really inspire. What’s needed is an entire learning ecosystem where students, teachers, and parents are connected not only to each other, but also to their shared information and, ultimately, to the shared knowledge of the world.

Teachers can help students develop reading, writing and mathematical skills more easily. In addition, they can help enhance critical thinking and problem-solving skills, oral and written communication skills and collaboration skills. They can even foster creativity and learning exploration, information literacy and global awareness.

HOW CAN TECHNOLOGY PREPARE YOUR STUDENTS FOR THE FUTURE?

Competence with advanced technology is no longer a skill that can be learned “on the job.” It’s a critical component of today’s professional environment, and the earlier it’s put to use in the classroom, the better-equipped students will be to compete in the 21st century.

“Dell™ has found the perfect balance for education with the Latitude™ 2100. A rugged and portable netbook with all the right features and support of a business laptop make it the perfect choice for EVERY elementary classroom. Finally a manufacturer has recognised the special needs of younger students.”

Stephen Reloch, Director of Technology, The American School of Milan
The Latitude™ 2100 is a custom-made netbook that has been designed with schools in mind. It has many convenient features that will appeal to students, teachers and administrators.

DISCOVER SMART FUNCTIONALITY.
With its easy networking capabilities and optional webcam, the Latitude 2100 enables teachers and students to enjoy the learning process together.

The Latitude 2100 netbook streamlines technology with convenient features helping teachers to focus on educating students. For instance, the configurable Network Activity Light helps teachers monitor network activity and identify the students who might be surfing the Internet instead of focusing on their work.

Colourful and durable, the rubberised case is easy to clean and provides an easy grip even for messy hands.
With the Latitude notebooks supplied by Dell we have acquired much greater freedom in the organisation of the education we provide. In addition, with notebooks, the school avoids the need for dedicated IT rooms, which can now be used as general classrooms. This was an important factor in Dell’s commercial proposal.

Erik Grønning, IT Manager, Nordsjaelland Business College, Denmark

DISCOVER TRUE FLEXIBILITY

Versatile enough to meet the technology needs of students from primary to secondary schools, the Latitude™ 2100 can adapt to any classroom environment.

You can configure it to suit your students’ needs, with options such as traditional hard drives or solid-state drives, 3- or 6-cell batteries, and Microsoft® Windows® or Linux® operating systems.

Select from five popular school colours (green, red, blue, yellow and black). You can also display the name of your school securely in a special window at the back of each netbook.

Choose the LapSafe® Mentor™ range of secure mobile storage and recharging cabinets (sold separately) storing from 10 to 60 Latitude 2100 netbooks in a fully mobile, ultra secure and manageable recharger. All cabinets come with built-in automatic temperature control and surge protection as standard. Integrated SmartLine™ charging offers intelligent power management and the choice of a Data Transfer option (for up to 30 devices) allows for easy system updates, both during the school day and after hours.

DISCOVER CORE FUNDAMENTALS.

The Latitude™ 2100 provides an affordable classroom computing solution that includes all the core values of the award-winning™ Latitude family.

Our commitment to providing you a lower TCO (total cost of ownership) includes service and support options to assist with maintenance over the lifecycle of your Latitude 2100.

Take advantage of the Latitude commitment to image stability and long lifecycles, and get the support you need with optional Dell ProSupport services.

Dell ProSupport is a 100% configurable suite of comprehensive and easy-to-use professional support services. It’s designed to simplify your operations and protect your IT investment, reduce risk, cost and complexity through rapid-response and proactive support. With Global Command Centres and Expert Centres around the world, Dell ProSupport breaks the mould of traditional “one size fits all” IT support by allowing you to choose the services you need.
FOR HIGHER PERFORMANCE, 
CHOOSE DELL™ LATITUDE E-FAMILY

Powered by Intel's Core™2 Duo processors, to provide ample power for digital learning, the Latitude™ E-Family laptops can be configured to match your students’ needs.

With their rapid battery re-charge (within 1 hour) and an amazing up to 19 hours³ battery life, our Latitude E-Family laptops allow for flexible working in many classrooms or remotely throughout a full school day.

The backlit keyboard allows students to take notes in dimly-lit conditions such as classrooms during presentations. And a special sensor automatically adjusts screen brightness at different ambient lighting levels.

The Latitude E-Family laptops are our most secure laptops. Fingerprints and card scanning options provide extra student security for important data and control access to instructional software and websites.

CREATE LESSONS THAT REALLY INSPIRE

The Dell 1235cn Laser Printer offers a versatile, space-saving solution for colour printing, copying, faxing and scanning. With its small footprint, it makes little demand on desk space.

It also features an easy-to-use operator panel with single-touch buttons to access copy, scan and fax features.

We also offer a range of projectors for every situation, including classrooms and conference rooms. The Dell 1209S projector automatically adjusts brightness levels in most locations.

With maximum brightness of 2500 ANSI Lumens, you'll never need to dim the lights again.

This smartly designed, 4.95-lb. projector is highly portable and offers easy set-up and operation, ideal when used in different classrooms.

Password protection and the integrated Kensington security port help prevent unauthorised use and theft.
THE DELL LATITUDE XT2 - IDEAL FOR TEACHERS

A powerful teaching device, the XT2 is powered by Intel’s Core™2 Duo processors, providing ample power for leading instruction. It lets you use a pen or natural gestures like a pinch or tap for scrolling, panning, rotating, zooming and more. The sleek, light design makes it ultra-portable and ideal for the mobile teacher. Just an inch thin with an ultra-small power supply, the XT2 can comfortably go almost anywhere. It also offers great features and plenty of flexible options. For example, you can work comfortably in either laptop PC mode or tablet mode.

It is the ideal teacher device because with the right solution it could simplify the classroom by eliminating the need for an electronic whiteboard. The XT2 is simple to use, cost-effective to own and pre-loaded with the tools you need including: the latest Intel® vPro™ processors for remote management, comprehensive security features and Dell ProSupport Mobility Services.

With the XT2, you can work comfortably in either notebook PC mode or tablet mode.
Dell™ listens to educators, policy makers, and IT leaders in order to design technology solutions that make the learning ecosystem a reality. Dell designs technology solutions specifically built for education and focuses on the needs of all stakeholders in the learning ecosystem. Dell not only delivers an IT infrastructure and the software and services that support it, but also partners with key providers of rich content and professional development. We call this approach the Dell Connected Ecosystem for Learning.

The Dell Connected Ecosystem for Learning transforms education today to pay dividends tomorrow. Dell’s strategy makes it possible for you to realistically achieve your school’s vision for education, where students are more engaged, teachers are more interactive, administrators are more effective, technologists are more efficient, parents are more involved, and communities are more aware.

So, choose Dell and give your teachers and students the best (and most cost-effective) IT solutions.

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1 Available in selected EMEA countries only. Third party products are covered by third party manufacturer’s warranty.
2 For more information about Dell awards, please visit www.dell.com/awards
3 19 hours battery life measured on Latitude E6400 (9-cell primary battery + battery slice) based on Mobile Mark 07 benchmark. Mobile Mark 07 is the current industry standard. Battery life results measured on Mobile Mark 07 are approximately 6% lower compared to previous Mobile Mark 05 benchmark. Battery charge time is approximately 1 hour to 80% capacity.
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