A success story in the telecommunications industry

Achieving supply chain standardization

WHEN A GLOBAL PROVIDER OF NETWORKING AND COMMUNICATIONS SERVICES NEEDED TO STRENGTHEN ITS SUPPLY CHAIN CAPABILITIES, PEROT SYSTEMS DELIVERED—STANDARDIZING PROCESSES AND IMPLEMENTING SAP SOLUTIONS THAT IMPROVED INFORMATION ACCESS AND VISIBILITY WHILE REDUCING FIXED COSTS.

CHALLENGE
Perot Systems’ customer, a provider of networking and communications services and infrastructure to service providers and enterprises in more than 150 countries, sought to move from a patchwork of legacy application systems to a standardized supply chain solution for its global business operations.

SOLUTION
Perot Systems collaborated with the customer to design and enable new supply chain capabilities through the implementation of new processes, procedures, organizational structure, and SAP solutions plus business-to-business electronic integration with suppliers. SAP modules implemented in the consolidation include:

- Financial Accounting
- Controlling
- Materials Management
- Sales Distribution
- Business Warehouse

RESULTS
Perot Systems helped the customer move to a standardized supply chain solution and:

- Improve access to and visibility of information as orders and revenue pass through the new system
- Reduce fixed costs as legacy applications were decommissioned