Cost Control in Healthcare

Introduction
One of the primary causes of poor performance in U.S. hospitals is that many of them are operating on highly inefficient and prone-to-error paper-based systems. Due to the reluctance or inability to invest in modern information technologies, the healthcare industry has forfeited the opportunity to experience the same radical improvements of quality and efficiency that technology has enabled in other sectors of our economy. While overcoming this problem requires a commitment of financial and human resources, Dell has developed a solution that can help. Dell's eHealthcare Architecture is a framework that will help healthcare stakeholders identify areas in which they are most deficient and will recommend affordable, reliable technology that can help lower IT costs and improve overall operational efficiency.

Driving down costs, while improving patient care
Implementing IT best practices, such as scalable enterprise solutions, can help reduce operating costs and invest more in the delivery of patient care. Partnering with a technology provider who understands the unique needs and challenges of the healthcare industry can allow you to improve efficiency throughout your organization. Dell eHealthcare Architecture utilizes the power of the Dell Direct Model to deliver affordable, reliable IT solutions that feature:

- Build-to-order Dell systems that can simplify procurement and deployment processes and lower costs
- Dell Managed Services for desktop lifecycle management from acquisition to disposal
- Dell Financial Services with flexible financing options that fit your capital and expense budget requirements
- Web-based and classroom training and certification so your organization can get the most out of your technology investments
- IT asset management assessments that help ensure enterprise solutions specific to your needs
- Excellent service and support for continued productivity and technical assistance

All of these features lead to a lowered total cost of ownership (TCO), which means your organization can cut overall costs while achieving better quality clinical and administrative care.

Get Started
To find out how you can lower your total cost of ownership and get a single point of contact for all your technology needs, call one of our healthcare specialists at 1-800-822-8143.

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