

DATA CENTER EFFICIENCY THROUGH INTEROPERABILITY



Dell is the first major system provider to join the business collaboration that was formed by Microsoft and Novell in response to customer demand for greater interoperability and intellectual property (IP) assurance. Dell is excited to be part of this business collaboration and help customers further Simplify IT.

OPEN INTEGRATION IN A PROPRIETARY WORLD

As a result of Dell's collaboration with Microsoft and Novell, our customers can implement comprehensive interoperability solutions with Dell™ PowerEdge™ servers running Windows Server® 2008 with Hyper-V™ and SUSE® Linux® Enterprise 10. This solution makes it possible for customers to host virtual machines running SUSE Linux Enterprise Server 10 on top of the Windows Server 2008 operating system using Hyper-V™ virtualization technology.

DELL BRIDGES THE IT GAP THROUGH VIRTUALIZED SOLUTIONS

Through combined work on virtualization, standards-based systems management, and identity management, the Microsoft and Novell interoperability partnership enables customers to consolidate workloads to help increase efficiency and flexibility. Dell's expansive family of award-winning servers can provide simple integration and maximum reliability, perfect for virtualizing heterogeneous IT environments.

The Windows | Linux Interoperability solution is a tested and validated solution that is ideal for customers who want a paid Linux distribution to help protect mission critical applications. This solution makes it possible for customers to leverage their existing investments and streamline systems to help control costs, reduce complexity and drive the business effectively. Currently, Dell is the only member of the Microsoft and Novell collaboration with a blades solution in the Microsoft and Novell Interoperability Lab.

SUPPORT FOR YOUR DELL INTEROPERABILITY SOLUTION

Dell is committed to meeting customer needs — with the market for heterogeneous solutions growing rapidly, Dell is focused on helping customers drive out cost and complexity and to foster interoperability in mixed-IT environments. Our goal is to provide standardization across solutions, ensuring that hardware and software works seamlessly for customers.

Dell is your single source for all your Interoperability needs - with Dell ProSupport¹, you can customize the level of support that suits you. Whether you are looking for expertise for specialized applications and technology, such as Windows Server® 2008 with Hyper-V™ and SUSE® Linux® Enterprise interoperability, or proactive problem avoidance services designed to help you maximize uptime, Dell ProSupport¹ has the answer. Dell has aligned with Microsoft and Novell to enable you to receive enterprise-level software support and IP assurance from Microsoft and Novell for your interoperability solution.

¹Availability and terms of Dell Services vary by region. For more information, visit www.dell.com/servicedescriptions.

INFRASTRUCTURE CONSULTING SERVICES



Dell Infrastructure Consulting engages with customers of all sizes from a variety of industries to deliver smooth deployments of Windows and SUSE Linux Enterprise Server. We provide comprehensive discovery and assessment of your IT infrastructure, making it possible to effectively plan and design a solution for heterogeneous environments. Dell consultants will install and configure Windows and SUSE Linux platforms, migrate applications or databases onto the new platform as well as conduct performance and acceptance testing as per agreed test plans. Dell combines affordability with an in-depth understanding and expertise in implementing standards based systems. Dell complements these strengths by providing a single point of contact that makes it easy to ensure a solution built around your specific needs.

Select the services you require, scale up or down as needed. No hassle, no army of consultants, just a solution that delivers results.

THE DELL DIFFERENCE

Simplification is in our DNA

We are dedicated to helping you reclaim time and resources through IT simplification.

ONE SIZE DOES FIT ALL

We approach each customer differently. Discovering the key concerns and determining the best approach to deploying a solution comprised of hardware, software, and services.

FULLY INTEGRATED

We partner with industry leaders such as Novell and Microsoft to help ensure that our solutions always work with the latest technologies.

MORE THAN HARDWARE

We complement our cutting-edge hardware with premier software and services for rapid deployment, increased manageability, and real business value.

SIMPLIFY INTEROPERABILITY AT DELL.COM/Interop

